

SALES CONTROLLER

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Abstract of JP4077896

PURPOSE:To prevent the out of stock in good seller and excessive stock by assigning the condition of environmental factor to affect the sale of the goods arbitrarily and making the sale experience data of the respective goods arbitrarily and making the sale experience data of the respective goods under the environmental conditions report-outputted to recoding paper or a screen.

CONSTITUTION:When the sale data of goods are register-processed in a sale by division registering memory 42 and a sale by transaction registering memory 43, they are inputted to the respective environmental information of weather, temperature and humidity at present time and the environmental information is encoded to a factor code with a factor code converting table stored in a ROM 3 in advance. Then the factor code is added to the sale data of the respective sale goods, sale control data are prepared and the sale control data are kept in a sale control file formed in a disk device 6. Thus, the out of stock in good seller and excessive stock can be prevented.

